

# Heavy Transport

Calculate your fuel & engine oil savings using.....



It's easy to see the savings YOU will enjoy by switching to PM Lubricants. Answer each question below and do the calculations as indicated - you'll be pleasantly surprised.

## Vehicle / Machine Description:

### 1. Calculate Your Current FUEL Costs

Write answers below ↓

Use the formulas below to calculate the answer for their associated row.

Kilometres travelled in last year.....	A	<input type="text"/>	kms	
Average FUEL consumption in Lts per 100 km	B	<input type="text"/>	Lts per 100 km	
Total FUEL consumed in last year.....	C	<input type="text"/>	Lts	$A \times B \div 100$
Average price paid for FUEL, eg., 89¢ per Lt....	D	<input type="text"/>	¢'s per Lt	
Total FUEL cost for last year.....	E	<input type="text"/>	\$	$C \times D$
<b>Using PM produces a proven 10-15% FUEL SAVING. Based on a minimum saving of 10%, your saving on the above is.....</b>	F	<input type="text"/>	\$	<b>FUEL SAVING</b> $E \div 10$

### 2. Calculate Your Current OIL Costs

Total engine OIL capacity.....	G	<input type="text"/>	Lts	
Your OIL price per Lt.....	H	<input type="text"/>	\$ per Lt	
Distance between OIL changes.....	I	<input type="text"/>	kms	
Total OIL cost for last year.....	J	<input type="text"/>	\$	$A \times G \times H \div I$
Total OIL cost per 1,000 kilometres.....	K	<input type="text"/>	\$ per 1,000 km	$J \div A \times 1,000$

### 3. Calculate alternative oil cost for last year based on PM Lubricants at \$10 per litre but lasting 100,000 km between oil changes and compare your savings

PM OIL cost for last year @ \$10 per Lt.....	L	<input type="text"/>	\$	$\$10 \times A \times G \div 100,000$
PM OIL cost per 1,000 km @ \$10 per Lt.....	M	<input type="text"/>	\$ per 1,000 km	$L \div A \times 1,000$
Difference in total annual OIL costs.....	N	<input type="text"/>	\$	<b>SAVING</b> $J - L$
Total FUEL & OIL savings for year.....	P	<input type="text"/>	\$	<b>SAVING</b> $F + N$
Number of days for PM oil to pay for itself (based on initial investment to replace oil).....	Q	<input type="text"/>	\$	<b>Days to pay for itself</b> $\$10 \times G \times 365 \div P$

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See how switching to PM Lubricants will pay for itself in a short time - and remember, we haven't taken into account the other proven savings you'll make through:

- ◆ much cheaper labour costs because you'll be doing far less oil changes
- ◆ a lot less down-time which means a lot more uptime earning income
- ◆ greatly reduced engine wear and associated repair costs
- ◆ considerably lower oil top up (PM oils are renowned for their ability to reduce or stop oil consumption)
- ◆ and many other factors too numerous to mention here.

Using PM Lubricants WILL save you valuable time AND money in many and varied ways, but it usually takes a season or so to realise the full benefits and savings. But we guarantee that when you work it out, **you'll discover you've converted at least 15% of your total operating costs into profit!**

Even if you did the calculations above based on PM lasting half the distance specified above, your annual savings will still be significant, **and... we can guarantee it!**