

Marine Vessels

Calculate your fuel & engine oil savings using.....



It's easy to see the savings YOU will enjoy by switching to PM Lubricants. Answer each question below and do the calculations as indicated - you'll be pleasantly surprised.

Vessel / Engine Description

1. Calculate Your Current FUEL Costs

Write answers below ↓

Use the formulas below to calculate the answer for their associated row.

Hours run in last year.....	A	_____	hours	
Average FUEL consumption in Lts per hour.....	B	_____	Lts per hour	
Total FUEL consumed in last year.....	C	_____	Lts	$A \times B$
Average price paid for FUEL, eg., 89¢ per Lt...	D	_____	¢'s per Lt	
Total FUEL cost for last year.....	E	\$ _____		$C \times D$
Using PM produces a proven 10-15% FUEL SAVING. Based on a minimum saving of 10%, your saving on the above is.....	F	\$ _____	FUEL SAVING	$E \div 10$

2. Calculate Your Current OIL Costs

Total engine OIL capacity.....	G	_____	Lts	
Your OIL price per Lt.....	H	\$ _____	per Lt	
Time between OIL changes.....	I	_____	hours	
Total OIL cost for last year.....	J	\$ _____		$A \times G \times H \div I$
Total OIL cost per 100 hours.....	K	\$ _____	per 100 hrs	$J \div A \times 100$

3. Calculate alternative oil cost for last year based on PM Lubricants at \$10 per litre but lasting 1,000 hours between oil changes and compare your savings

PM OIL cost for last year @ \$10 per Lt.....	L	\$ _____		$\$10 \times A \times G \div 1,000$
PM OIL cost per 100 hours @ \$10 per Lt.....	M	\$ _____	per 100 hrs	$L \div A \times 100$
Difference in total annual OIL costs.....	N	\$ _____	SAVING	$J - L$
Total FUEL & OIL savings for year.....	P	\$ _____	SAVING	$F + N$
Number of days for PM oil to pay for itself (based on initial investment to replace oil).....	Q	_____	Days to pay for itself	$\$10 \times G \times 365 \div P$

Copyright © PM Lubricants Australia Pty Ltd. Tel. +61 7 3274 3788. PO Box 313, Sumner Park QLD 4074, Australia. Email: info@pmlubricants.com.au

See how switching to PM Lubricants will pay for itself in a short time - and remember, we haven't taken into account the other proven savings you'll make through:

- ◆ much cheaper labour costs because you'll be doing far less oil changes
- ◆ a lot less down-time which means a lot more uptime earning income
- ◆ greatly reduced engine wear and associated repair costs
- ◆ considerably lower oil top up (PM oils are renowned for their ability to reduce or stop oil consumption)
- ◆ and many other factors too numerous to mention here.

Using PM Lubricants WILL save you valuable time AND money in many and varied ways, but it usually takes a season or so to realise the full benefits and savings. But we guarantee that when you work it out, **you'll discover you've converted at least 15% of your total operating costs into profit!**

Even if you did the calculations above based on PM lasting half the distance specified above, your annual savings will still be significant, **and... we can guarantee it!**